

## INTERNATIONAL SEMESTERS 2019-2020

### SPRING 2020

(beginning of January - mid May)

### Technical Sales and Procurement Management

Location: in Turku - campus information available later

Contact: [TEBinternational@turkuamk.fi](mailto:TEBinternational@turkuamk.fi)

<b>This international semester consists of</b>	<b>ECTS</b>
<a href="#">Technical Sales Skills and Processes, 5091180</a>	5
<a href="#">Sales Workshop, 5091167</a>	5
<a href="#">Sales Management, Methods and Tools, 5091179</a>	5
<a href="#">Supplier Relations Management, 5091181</a>	5
<a href="#">Strategic Sourcing, 5091183</a>	5
<a href="#">Materials Management, 5091182</a>	5
<b>Total</b>	<b>30</b>